

“Spring Grove would not have developed as it has without the support and innovation given to it by secureVirtual”

Kevin Childs | MD of SGPM

Client

Spring Grove Property Maintenance PLC (SGPM)
Turnover: £40 Million
Employees: 500 + (only 10 % located at head office – remainder in 19 branch locations or on the move)

SGPM's exceptionally rapid growth has been recognised through being awarded the prestigious Deloitte Indy 100 Award. SGPM is one of the very few businesses to receive the award for three successive years.



Solution

SGPM moved their IT to the secureVirtual managed hosting environment and utilised the Hosted Desktop and Application Hosting services.

What this meant in practise

- All SGPM servers were centrally located on the SVi cloud hosting platform.
- All systems and data continuously mirrored between data centres, with enough spare capacity to run from either data centre in the event of a data centre failure
- Private connections set up between secureVirtual infrastructure and SGPM branch offices, and multiple connections with failover capability set up at key branches.

Kevin Childs

MD of SGPM

“It is without doubt that Spring Grove would not have developed as it has without the support and innovation given to it by secureVirtual. Not only is the technical consultancy and development first class, but unusually for an IT company, there is a commercial understanding of business needs and a very quick grasp of systems and processes – whilst they are still acutely aware of costs. Our system is amongst the best in the industry”

IT Overview

IT issues that needed to be addressed

- SGPM's IT environment was becoming a barrier to rapid business growth
- High costs of VPN connections between branches
- Outages due to network problems and virus outbreaks had highlighted the increase in costs resulting from downtime
- Support costs were increasing and system reliability was falling as new branches and users were added
- Almost all IT budget was being used to maintain systems rather than innovate and enhance.

IT Requirements that had to be met

- Stability
- Scalability
- High availability – eradication of downtime was critical
- Assured business continuity
- Central systems availability at multiple locations
- Predictable, low costs

Results / Benefits

- Greatly enhanced speed of access to business applications
- State-of-the-art IT ensures business continuity - downtime per year is now measured in minutes, not days/hours
- Zero virus infections since changeover
- New branches can be set up in a few days
- DR strategy is simplified as data is mirrored between data centres and users can easily work from another branch or from home if an office is out of action
- Total IT system costs now on a par with previous VPN/leased line charges - leaving the balance of the IT budget available for innovation and development
- In-house IT staff ratio reduced from 1:20 employees to 1:200, which again reduces overall IT costs

Want to know more?



Meet us for a no strings attached coffee and see what you think

Call us 020 8099 1501
Email us hello@securevirtual.com